

Saunders House Bryn Mawr Terrace Annual Report

July 1, 2017 through June 30, 2018



Board of Directors

Saunders House

Officers

Robert Bergen, Chair

Gordon Mott, Vice Chair

Phillip D. Robinson, Secretary

A. Louis Denton, Esq., Treasurer

Members

Paul Boston

Charles Breish, M.D.

David R. Dugery

Sheila Gibson

Elizabeth Rogan, AICP

Kevin M. Ross

Tim Rubin

Donna Udin Sternberg

Emeritus

Davis Pearson

Sara Senior

Mary Anne Stetzer

Executive Director

Susan Irrgang, RN, NHA, MBA

Medical Director

Charles Breish, M.D.

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Bryn Mawr Terrace

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Emeritus

Davis Pearson

Sara Senior

Mary Anne Stetzer

Executive Director

Colleen Dwyer, RN, BSN, NHA

Medical Director

Lauren S. Rosen, M.D.

Main Line Senior Care Alliance

President and CEO

Kevin M. Ross, NHA, MPH

Chief Financial Officer

Kristen Fee

Main Line Senior Care Alliance (MLSCA) was formed in 2012 as a management company designed to oversee the operations of Saunders House and Bryn Mawr Terrace, two affiliated nursing care and rehab centers. The affiliation of the two centers enables MLSCA to serve older adults from two convenient locations. Both Saunders House and Bryn Mawr Terrace are truly resources in the community for older adults who need our care.

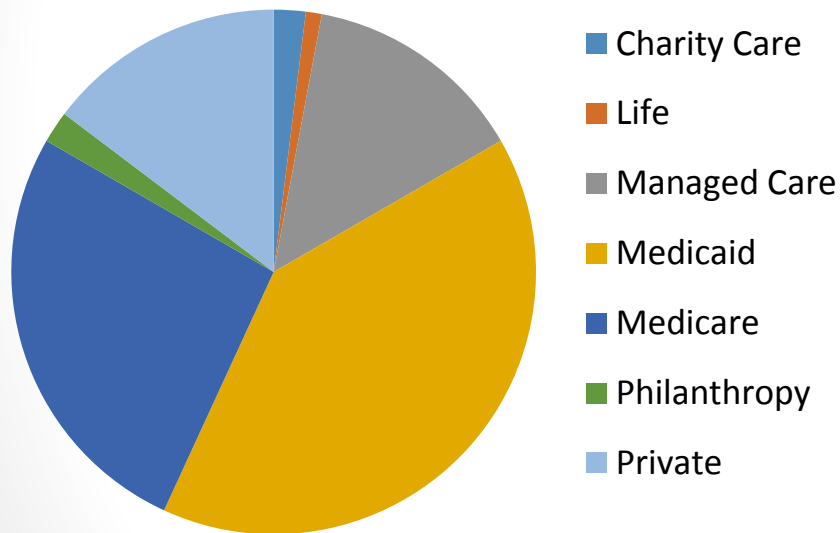
Saunders House has been serving older adults in the community since 1864 when it first opened its doors in West Philadelphia under the name, *The Old Man's Home of Philadelphia*. Operating continuously for more than 150 years, Saunders House has provided outstanding rehabilitation services and nursing care to thousands of senior citizens. Older adults from both the city and suburbs come to Saunders House either to get stronger after a stay in the hospital or for long-term care once they can no longer live at home. To pay for their stay at Saunders House, residents use private funds, Medicare or various insurance plans. Other residents whose funds are depleted may have their stays paid for by Medicaid – a government program that is consistent with the original Saunders House charitable mission. With a commitment to excellence, Saunders House offers rehab services, skilled nursing care, specialized dementia care, programs for the visually impaired and respite care.

Bryn Mawr Terrace has a somewhat different story. Although its mission to provide healthcare services to older adults is the same, it has only been in existence since 1966 when the McClatchy family built the home to provide a premier place on the Main Line for senior citizens to live. Now in its 12th year of operation as a non-profit organization, the Terrace offers the levels of care of a larger continuing care retirement community but in a quiet, homelike setting. Situated in the heart of the Main Line with traditional accommodations, the Terrace offers excellence in rehabilitation after a stay in the hospital, skilled nursing care, respite care, independent living, memory and personal care (assistance).

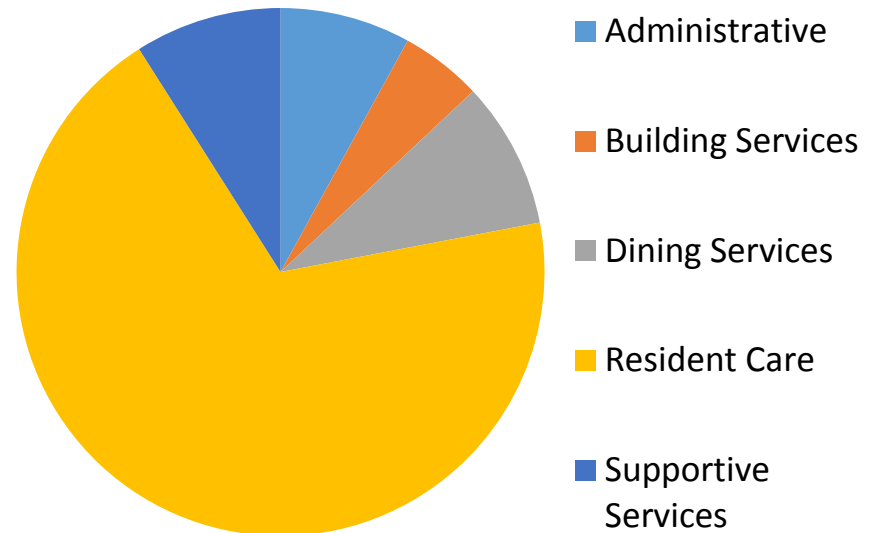
2018 Saunders House Financial Highlights

Sources of Revenue and Expenses for Resident Care

Revenue



Expenses

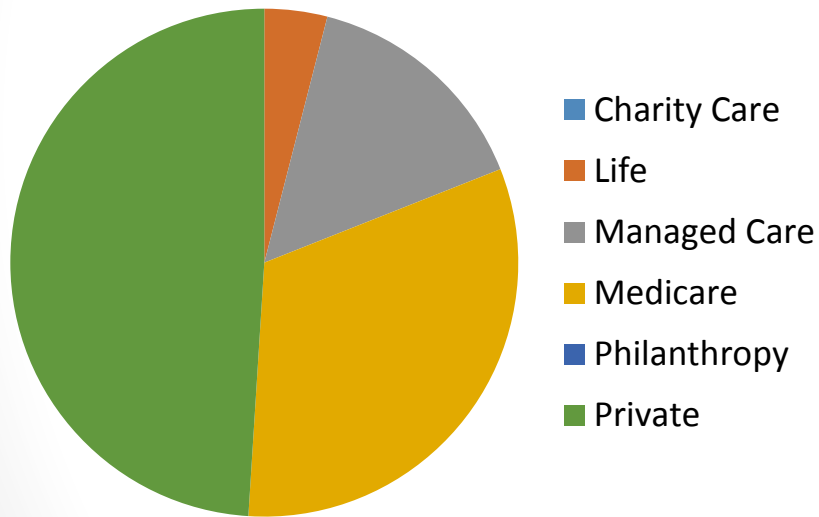


2018 Bryn Mawr Terrace

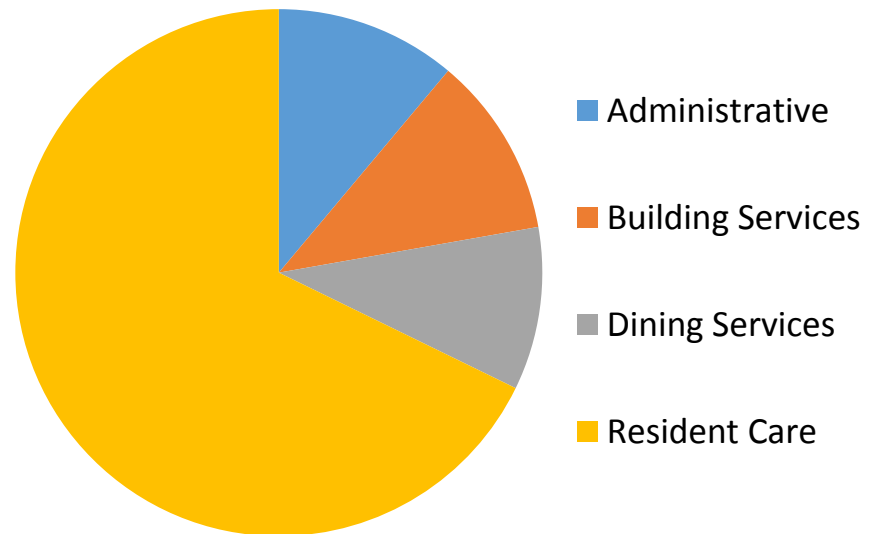
Financial Highlights

Sources of Revenue and Expenses for Resident Care

Revenue



Expenses



Gifts

The many gifts received during the fiscal year ending June 30, 2018, supported the general operations of our two organizations, the purchase of new equipment, special resident activities, refurbishment of our facilities and more. We are extremely grateful for the donors who view our organizations as worthy of their philanthropic dollars. This report is created to acknowledge and thank those donors who made gifts to Saunders House and Bryn Mawr Terrace between July 1, 2017 and June 30, 2018.

Gifts to Saunders House

Mabel Pew Myrin Benefactors 2017-2018

Named in honor of Mabel Pew Myrin, a former president of the Saunders House Board of Directors, whose benevolence provided for our current home in Wynnewood, PA

Platinum (\$10,000 or more)

The Chapin Memorial Home for Aged Blind
The Charter Foundation
Estate of Harry K. Garrett
Estate of Carrie Geddes
The Adolph and Rose Levis Foundation

Silver (\$1,000 to \$4,999)

Mr. and Mrs. Robert Bergen
The Estate of Elon Dunbar
The Philadelphia Foundation
Firas Saidi, M.D.
Mr. Barry S. Silver
Mr. and Mrs. John J. Stetzer
Estate of Henry Stuebner
Mr. George Suhorsky

Mrs. John S. Henry Patrons

Named in honor of Mrs. John S. Henry the first directress of the Old Man's Home of Philadelphia

Gifts of \$500 to \$999

Contract Pharmacy Services

Mr. A. Louis Denton

Mr. and Mrs. David Dugery

Ms. Judith Egor

Mr. Greg McCloskey

Susan and Gene Irrgang

Mr. and Mrs. Paul Kerr

Mr. and Mrs. John Mantas

NSM Insurance Group

Mr. Phillip D. Robinson

Mr. and Mrs. Kevin Ross

Mr. and Mrs. Tim Rubin

Sage Age Strategies

Mr. and Mrs. Harvey

Sternberg

Ms. Elissa Topol and

Lee Osterman, M.D.

Mr. William Wertheimer

Mr. and Mrs. Paul Winter

Mr. Marc Zimmet – Healthcare
Services Group, LLC

Gifts of \$250 to \$499

Mr. Robert Howard

Mr. Robert F. Reusche

Select Rehabilitation, Inc.

Dr. and Mrs. John R. Senior

Dr. and Mrs. Jay Siegfried

Mr. George Stewart

Gifts \$100 to \$249

Atlantic Refrigeration Company
Mr. Greg Bucella
Mr. Neal Ewing
Mr. and Mrs. Donald Faul, Jr.
Ms. Sheila Gibson
Ms. Ivy Ginsburg
Dr. and Mrs. Arthur E. Helfand
Ms. Lori Markusfeld
Mr. and Mrs. Richard McMurtrie
Mr. Gordon Mott
Mr. Joseph Milani
Ms. Mariann Paolantonio
Mr. Davis Pearson
Mrs. Melisa Perry
Mr. and Mrs. George Petzelt
Mr. Jack Provence
Ms. Beatrice Rice
Mrs. Hilma Slechta
Mrs. Catherine Wilson

Gifts to \$99

Mr. Brian Austin
Mrs. Carol Berman
Ms. Kelly Blackmon
Ms. Margie Bobo
Ms. Jacqueline Bradley
Michael S. Broder, Ph.D
Mr. Michael Bucella

Ms. Amy Card
Ms. Sandra Chatfield
Mr. Casimir Czerpek
Ms. Margaret Davis
Ms. Colleen Derham
Mr. Michael Falcone
Ms. Kristen Fee
Ms. Donna Fisher
Ms. Alexandra Fossett
Ms. Tina Fox
Ms. Jill Frankel
Ms. Nicole Gamble
Ms. Lois Gansheroff
Ms. Michelle Giacometti
Ms. Ebony Harrell-Silver
Dr. and Mrs. Donald N. Haupt
Ms. Mary Jo Hennessy
Ms. Barbara Hirsh
Mr. Ronald Houseknecht
Ms. Stacey Houseknecht
Ms. Janice Jackson
Ms. Marcia Jackson
Mr. Scott Kellman
Mr. John F. Kelly
Mr. Charles Knight
Ms. Rosanne Korb-Parker
Ms. Gail Krimstock
Mr. and Mrs. Christopher Lawson
Mr. and Mrs. Alex McDonnell

Mr. Charles McGinley
Ms. Doris McNeil-Sutton
Ms. Charlyanne Nester
Ms. Bertha Patton
Ms. Melissa Piantieri
PNAI Philadelphia
Mr. and Mrs. James Proccaci
Ms. Nitza Quinones
Ms. Brenda Ramsue
Lonnie and Delores Randolph
Ms. Darlene Reynolds
Ms. Betty Ritz
Mr. Calvin Roach
Ms. Elizabeth Rogan
Mr. Ben Rome
Mr. and Mrs. Stephen R. Sand
Ms. Lilianne Segal
Mr. Kadir Shilad
Ms. Sherry Satine
Ms. Mary Simon
Ms. Lynn Stanton
Ms. Renae Starker
Ms. Junia Strauss
Ms. Huong Trinh
Ms. Jean Walsh
Ms. Gloria Watts
Ms. Beth Wender
Mr. Veryl Williams
Ms. Wendy Wright

Memorial and Tribute Gifts

The following gifts were made to Saunders House in honor or in memory of a family member or friend.

Gifts in Honor of:

Filimena Amadio

Mr. and Mrs. John F. Kelly

Martha Furman

Ms. Barbara Hirsh

Sara Senior

Mr. Phillip Robinson

Frances Anderson

Mr. Veryl Williams

Curtis Hammond

Ms. Carol Berman

Helen Suhorsky

Mr. George Suhorsky

Grace Bucella

Mr. Greg Bucella

Shaney Levits

Mr. Scott Kellman

Melvin Thompson

Ms. Darlene Reynolds

Francine Cooper

Mr. and Mrs. Donald N. Haupt

Zelda Meshberg

Ms. Lois Gansheroff

Nancy Wall

Ms. Sandra Chatfield

Anna Czerpak

Mr. Casimir Czerpak

Harriett Roth

Ms. Wendy Wright

Gifts in Memory of:

Raymond Bowman
Mr. Brian Austin

Ms. Rose Capista
Ms. Melissa Piantieri

Mary P. Carroll
Ms. Colleen Derham

Irene Cassanelli
Ms. Beth Wenger

Roger Decker
Mr. George Stewart

Florence Foseid
Ms. Renae Starker

Bethel Gibson
Ms. Sheila Gibson

Margaret Hallowell
Mr. Richard McMurtrie

Esther Helfand
Dr. and Mrs. Arthur E. Helfand

Leon Polansky
Ms. Ivy Ginsburg

Robert J. Reusche
Robert F. Reusche

Charles Roth
Ms. Wendy Wright

William Ryan
Ms. Judith Egor

Dr. Maurice Sand
Mr. and Mrs. Stephen R. Sand

Usman Shalid
Mr. Kadir Shilad

Helen Stasis
Mr. and Mrs. Paul Winter

Rosalind Sterling
Dr. and Mrs. Arthur E. Helfand

Helen Stryker
Mr. Neal Ewing

Etty Weinberg
Lilianne Segal

Dorothy Werner
Dr. and Mrs. Arthur E. Helfand

Jan Wieckowski
Ms. Joanna Wieckowski

Margaret Winter
Mr. and Mrs. Paul Winter

Gifts to Bryn Mawr Terrace

Gifts of \$1,000 to \$4,999

Mr. and Mrs. Robert Bergen
The Family of Pauline Fullerton

Gifts of \$500 to \$999

Mrs. Rebecca Cameron
Mr. A. Louis Denton
Mr. and Mrs. David Dugery
Mrs. Colleen Dwyer
Mr. and Mrs. John Mantas
Mr. Gordon Mott
Mr. Phillip Robinson
Mr. and Mrs. Kevin Ross
Mr. and Mrs. Tim Rubin
Sage Age Strategies
Mr. and Mrs. Harvey Sternberg
Mr. and Mrs. John J. Stetzer, III
Elissa Topol and
Lee Osterman, M.D.
Marc Zimmet – Healthcare
Services, LLC

Gifts of \$250 to \$499

Mr. Robert Dymowski
Select Rehabilitation, Inc.
Mrs. Janet Taggart

Gifts of \$100 to \$249

Ms. Joydine Bannerman
The Berma Corporation
Paul D. Cryan, D.P.M.
Mrs. Roberta DiFelice
Ms. Sheila Gibson
Ms. Patricia Hosmer
Ms. Lori Markusfeld
Mr. Howard Rice
Lauren Rosen, M.D.
Mrs. Harriett Waldron

Gifts to \$99

Mr. Robert Bevan
Leondina and Peter Caracci
Mrs. Barbara Clement
Ms. Kristen Fee
Mr. George Fish
Ms. Dorrice Fisher
Mr. L. Fielding Howe
Ms. Cindy Huang
Ms. Kathleen Kovner Kline
Mr. and Mrs. Christopher Lawson
Mrs. Campbell Miller
Ms. Elizabeth Rogan
Patricia and Joseph Sherlock
Ms. Joanne Wieckowski

Memorial and Tribute Gifts

The following gifts were made to Bryn Mawr Terrace in honor or in memory of a family member or friend.

Gifts in Honor of:

Robert Bergen

Mr. Phillip Robinson

Pauline Fullerton

Ms. Rebecca Cameron

The Family of Pauline Fullerton

Gifts in Memory of:

Domenic DiFelice

Mrs. Roberta DiFelice

Ruth Owens

Mr. George Fish

Mrs. Harriett Waldron

Mary Tascione

Patricia and Joseph Sherlock

Leondina and Peter Caracci

Bethel Gibson

Ms. Sheila Gibson

Volunteers

Our dedicated volunteers have donated thousands of hours of time this past year. Volunteers come to Saunders House and Bryn Mawr Terrace to visit residents one-on-one, to assist with activities, provide musical entertainment, conduct religious services, bring friendly pets for visits and work at the Saunders House store.

Volunteers range in age from 13 to 85. Many of our residents give their time to help their fellow residents. Whatever your talent, you can surely put it to good use by volunteering at Saunders House or Bryn Mawr Terrace.

Saunders House

Individuals

Terry Blanding
Pamela Blanding
Rev. Brokenbrough
Andrea Coren
Amanda Costa
Joanne Deglin
Sara Gabalawi
Dr. Garth Gittens
Rev. Hicks
Yolanda Hughes
Bernadette Korb
Rita Ladden

Joyce Lambert
Claire Lofton
Minister Wanda Pate
Shelly Phillip
Jesse Phillips
Shirley Swinger
Minister Wanda
Martha Welsh
Ruth Wilmore
Catherine Wilson

Interns/Individuals

William Evans-Temple University
Bianca Harns-Temple University

Interns/Schools/ Organizations

Eastern University
Friends' Central School
LaSalle University
St. Joseph's University
Student Volunteers
Temple University
The Calvary Church

Bryn Mawr Terrace

Individuals

Cathy Corson
Bonnie Faye
Rosemary Gallagher
Sarah Hastings
Bill Kennedy
Minji Kim
Laura King
Jungwon Kwon
Sr. McKay
Florence Myers
Alexandra Radu
Kathy Robuck
Rosalie Rudegear
Sam Vasilades
Joshua Yoo

Organizations

All Saints Church –
Fr. Edward Rix
Annunciation, BVM, Helen
Connell, Rosemary Gallagher,
Florence Myers
Renee Gant and friends,
Jehovah Witnesses
Jewish Chaplaincy –
Eileen Chopnik
Mound Calvary Baptist
Church, Minister Gerald
Mills, Sr., Mrs. Barbara Mills,
Barry Sames, Marjorie
Gonzalez, Pat Baxter

Our Mother of Good Counsel
– Sr. Anne Woodeshick,
Fr. Liam, Pat Mallon, Mary
Campo, Tom Dougherty,
Ernie Sherretta, Tom Abbott
Sacred Heart, Manoa, Lydia
DiPietro, Diane Orazi,
Sr. McKay, Rose Janeka,
Lorraine Williams
Seeds of Hope Ministry –
Larry Meig

We Appreciate Your Support

All gifts to Saunders House and Bryn Mawr Terrace make a difference in the lives of those we serve. Many of our programs and services are provided with little or no compensation and your support helps make them possible.

You can make an outright gift using cash, check or credit card. Ask your employer if they have a matching gift program and make your contribution go further. Include Saunders House and Bryn Mawr Terrace when you make a workplace donation to the United Way. Our codes are 8050 for Saunders House and 43048 for Bryn Mawr Terrace. We focus all our resources on the care and comfort of older adults and each year we reinvest as much money as we can in people and programs, in improvements to our facilities and in acquiring new equipment. To keep fees affordable and to continue to improve our two facilities, we seek philanthropic partners to invest in our organizations. Gifts of all kinds are needed and welcome.

Planned Giving

We are grateful to those individuals who have included Saunders House and/or Bryn Mawr Terrace in their estate plans. Distributions received from trusts as well as bequests from estates contribute to our solid financial future. Consider including us in your will. You can also designate us as the beneficiary of a life insurance policy or retirement assets. Consider a life income gift annuity or a charitable remainder trust. This type of gift will allow you to support our mission while providing you with tax savings and income for you or a loved one. Planned gifts supplement the fees paid by our residents and the reimbursements received from other sources. Given our current economic pressures and declining reimbursements, philanthropy and the role of generous individuals is essential to our future financial health.

Thank you

In order to deliver the vital services offered by Saunders House and Bryn Mawr Terrace, we seek philanthropic partners who will make a financial commitment to help support our organizations. This year, from July 1, 2017 through June 30, 2018, we received many gifts that supported a variety of programs and services including: special resident quality of life programs, pastoral counseling, improvements to our facilities, equipment purchases and general operating support for both Saunders House and Bryn Mawr Terrace.

We are grateful that so many individuals, businesses and foundations view our organizations as worthy of their philanthropic support. This report is created to acknowledge and thank these donors. We make every effort to be accurate and complete when acknowledging the generosity of our donors. Please call 610.658.5239 to report any errors or omissions.

For more information, visit us at www.saundershouse.org
and www.brynmawrterrace.org.



Main Line Senior Care Steppers at the Annual Walk to End Alzheimer's - Philadelphia